

## What Will It Cost to Achieve 40 Use Compliance?

### Have You Considered All The Costs?

Obviously there are direct costs associated with tracking your LMA™ airways. But have you considered the indirect costs?

#### Direct Costs

- Labor & equipment costs
- Cleaning and sterilization
- Completion of tracking forms, detailed inventories, and current and accurate logs
- Performance of pre-use tests, device inspection

#### Indirect Costs

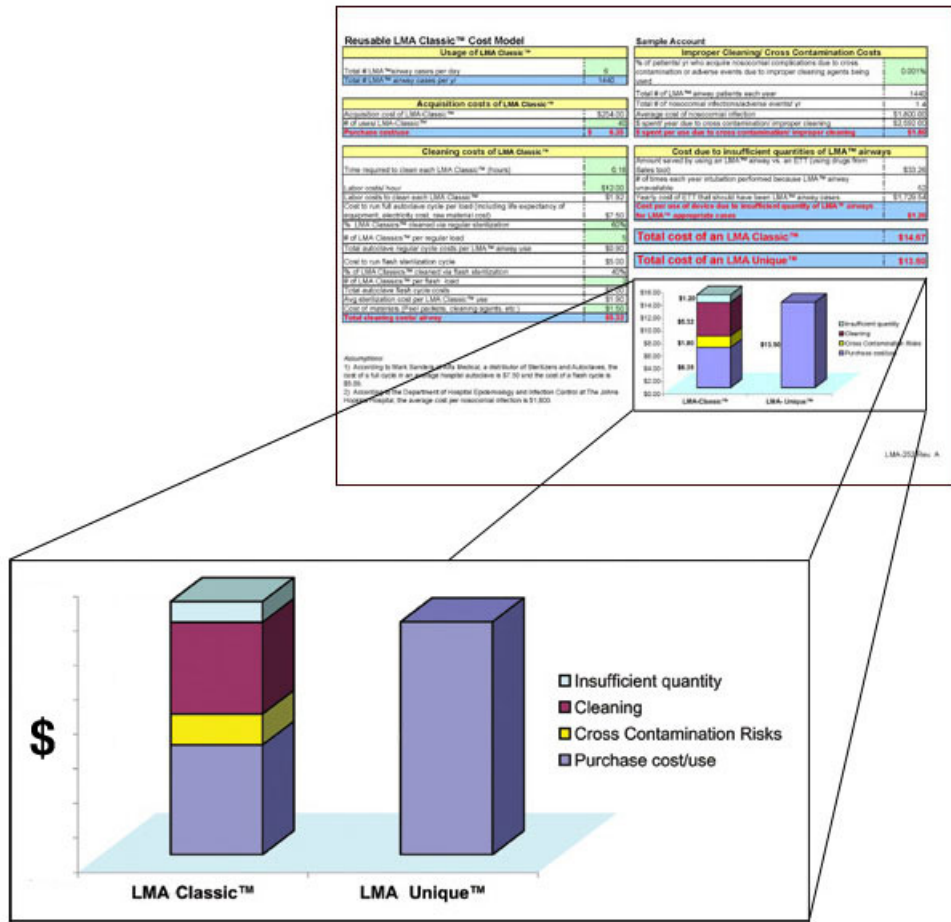
- Patient injury or infection
- Fines as a result of noncompliance with JCAHO requirements
- Additional costs of intubation due to inadequate LMA™ inventory
- Premature loss due to theft, accidentally discarding or contamination with improper agents.

### What Are Your Choices?

In order to obtain the best performance from your LMA™ airways, you can implement recommended device tracking, cleaning, sterilization procedures and performance testing or you can evaluate the single use LMA™ Unique - not just financially, but from the standpoint of compliance, and elimination of device tracking and reprocessing costs.

### Reusable vs. Disposable. What's Right For You?

LMA North America has developed a tool to help you determine your costs associated with reusable laryngeal mask airways so you can make an informed decision when evaluating disposables.



If you would like to have a value analysis performed at your facility, free of charge, contact your local sales representative or call Customer Service at (800) 788-7999.